



# VIZAG INDUSTRIAL SCAN

HAPPY DUSSEHRA



An Industrial Fortnightly

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## Jagan reiterates Support to Industry

Commissions Rs 2500cr cement plant in Kurnool



VIS News Service

Chief Minister Mr YS Jagan Mohan Reddy reiterated his full support to industry and said that the state government is aggrandizing industrial growth and job creation in the state.

Addressing the gathering at the commissioning of RAMCO cements new cement plant at Kolumigundla, Andhra

Pradesh he said that this new plant will provide em-

### New Cement Plant

► **Clinkerisation capacity of 2.25 million tonnes per annum**

► **To be marketed in AP, Karnataka, North Tamil Nadu, Maharashtra & MP**

ployment to 1000 jobs.

The new plant has a clinkerisation capacity of

2.25 million tonnes per annum and the cement manufactured from this plant will be marketed in Andhra Pradesh, Karnataka, North Tamil Nadu, Maharashtra and Madhya Pradesh.

In addition the Plant has been provided with Waste Heat Recovery System (WHRS). The system captures the waste heat available from the preheater

exhaust gas and the clinker cooler exhaust gas of cement kiln and the heat is

Contd. on Page ..3

## 'Need to develop core Battery Tech in the country'



VIS News Service

Emphasising the significant and ubiquitous role played by batteries in today's various defence and civil applications, Dr. G. Satheesh Reddy, Scientific Adviser to the Raksha Mantri said that the government of India is totally committed in developing superior battery technologies.

'GoI is very serious about most advanced batteries in

Contd. on Page ..7

## Two made @ HSL DSVs launched

CNS lauds HSL's capabilities

VIS News Service

The chief of the Naval staff, Admiral R Hari Kumar lauded Hindustan Shipyard Limited for its shipbuilding capabilities and for playing a significant role in the country's march towards self-reliance.

Speaking as the chief guest on the launch of the two Diving Support Vessels (Nistar & Nipun) being built at Hindustan Shipyard Ltd, the CNS said "It's a



HSL to be valued partner in India's goal towards Atmanirbharta he said that these two vessels showcase the shipbuilding

► **Only yard to launch 2 ships of this size concurrently from the same dock**

► **Over 120 MSMEs vendors across India supplied an estimated Rs 200 crores worth of orders**

matter of great pride and honour that these two vessels are being launched". Identifying

pro prowess that the country possesses. Indian Navy plays a pivotal role in

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## IN BRIEF

## RINL bags Energy Award for 6<sup>th</sup> time

Rashtriya Ispat Nigam Limited (RINL) has been awarded National Energy Leader Award for fourth time consecutively and Excellent Energy Efficient Unit Award for sixth time in row from 2017 onwards from Confederation of Indian Industry Godrej Green Business Centre. It is rare achievement in any Integrated Steel Plant and PSU to win National Energy Leader Award Continuously for four years. **Mr. AK Saxena**, Director (Operations), RINL and **Mr. Abhijit Chakrabarti**, CGM(Works)-Incharge, RINL received these prestigious awards from **Mr. Ashok Kumar**, Dy. Director General, Bureau of Energy Efficiency, Ministry of Power, Govt. of India at the 23<sup>rd</sup> National Award for Excellence in Energy Management programme held at New Delhi recently, stated a release. RINL CMD **Mr. Atul Bhatt**, congratulated the VSP collective for this unique achievement.



## JSL bags 'Emerging Steel Co of the Year' award

Jindal Stainless won the 'Emerging Steel Company of the Year' award at the India Steel Conference 2022 and Steel Users Federation of India (SUFI) Steel Awards 2021 organised in association with the BSE. Minister of Forest and Culture, Government of Maharashtra. The award was presented to the Company by Principal Chief Commissioner of Customs Mumbai-I, **Mr. Pramod K Agrawal** (IRS) and Chairman, Mumbai Port Authority and Indian Ports Association, **Mr. Rajiv Jalota** (IAS). Several industry stalwarts were present at the event including representatives from Tata Steel, JSPL, JSW Steel, AM/NS, Welspun Corp Ltd., L&T Construction, APL Apollo Tubes, etc. Acknowledging this achievement, Managing Director, Jindal Stainless, **Mr. Abhyuday Jindal** said, "We are honoured to receive this accolade at such a prestigious gathering of India Inc champions at the BSE premises."

## Md. Anzar Alam takes over as ECL Dir- Finance

**Mr. Anzar Alam** recently took over as Director Finance of Eastern Coalfields Limited. Prior to joining ECL Md. Alam was working in Rashtriya Ispat Nigam Limited. He has over 31 years of work experience in Finance, Internal Audit, IT, Operations and Maintenance. Coal India Limited (CIL) the state-owned coal mining corporate came into being in November 1975. With a modest production of 79 Million Tonnes (MTs) at the year of its inception CIL, today is the single largest coal producer in the world and one of the largest corporate employer with manpower of 248550 (as on 1<sup>st</sup> April, 2022). CIL functions through its subsidiaries in 84 mining areas spread over eight (8) states of India.



## NCL bags two Greentech Awards

Northern Coalfields Limited (NCL) has bagged two prestigious Greentech awards in the field of environment and CSR. NCL has been bestowed with the 22<sup>nd</sup> Greentech Environment Award 2022 for outstanding achievements in environmental protection and the 9<sup>th</sup> CSR India Award for employment-generating skills. Chief Manager (Environment) **Mr. H.B. Shinde** received the 22<sup>nd</sup> Greentech Environment Award while **Mr. Sant Ram**, Manager (CSR) received the 9<sup>th</sup> CSR India Award on behalf of NCL at the award ceremony held in Guwahati. NCL CMD **Mr. Bhola Singh** and the Functional Directors of the company have congratulated the team NCL and said that the award is a testament to NCL's initiative in the direction of Sustainability.

## SAIL enters elite club

VIS News Service

Steel Authority of India Limited (SAIL) held its 50th Annual General Meeting, at Company's headquarters in New Delhi recently. SAIL Chairman **Ms. Soma Mondal**, addressed the shareholders in the meeting, held through a virtual platform.

Ms. Mondal said that for the first time the Company entered into the elite club of Indian Companies having a turnover above Rs. 1 lakh crore. The turnover of Rs. 1.03 lakh crore during FY'22 saw substantial growth of more than 50% over the previous best of Rs.68452 crore achieved during FY'21. The increase in turnover coupled with improved operational performance helped the Company achieve its highest ever numbers in terms of profitability.

In her address Ms. Mondal highlighted the achievements of the Company during fiscal 2021-22 underlined the future action plan of the Company.



lauded RINL for its significant performance in the last financial year and said that RINL's adherence to strict safety practices and commitment of its employees helped in achieving such a significant performance. He appreciated RINL management for its concern towards environment and safety both at plant and mines. **Mr. AK Saxena**, Director (Operations), RINL & Nominated owner of RINL Mines has said that RINL has achieved best production since inception during 2021-22 inspite of facing several challenges like Covid and coal crisis and said that

## Dir. of Mines safety, lauds RINL

VIS News Service

A bipartite safety review meeting was recently held at Visakhapatnam Steel Plant. Addressing the RINL collective, **Mr. Shyam Mishra**, Director of Mines safety, Hyderabad Region-

RINL is the 1st steel plant to use Iron ore slime in place of Iron ore fines in the sinter making process. He said that the production in the RINL Jaggayapeta lime stone mines & Garbham manganese mines are maintained as



per the requirement of the plant and also informed that RINL is in the process of stabilization and ramping up production from Madharam dolomite mines of RINL. Utmost priority is given to safety both at plant and mines, Mr. Saxena added. Amidst thunderous applause, Mr. Saxena said that all the above RINL mines have won prestigious awards on various fronts. He thanked Mr. Shyam Mishra, Director of Mines safety, Hyderabad Region-1. for his significant suggestions which will enable RINL to improve the functioning of RINL mines.

## New GM Incharge of BHEL-HPVP



VIS News Service

**Mr. S. Jitender Reddy** recently took over as the as the Unit Head & General Manager Incharge of Visakhapatnam BHEL-HPVP unit. As the Unit Head Mr.Reddy has been given Executive Director Powers. Mr. Reddy joined BHEL, RC Puram Unit as Engineer Trainee in September 1985 after his Graduation in Engineering from Osmania University. He had been elevated to executive positions. Employees of the Company, Union leaders, Associations felicitated him on this occasion. Bharat Heavy Electricals Limited is an Indian government owned engineering and manufacturing enterprise head quarter in New Delhi, India. It is under the ownership of Ministry of Heavy Industries.

## NALCO reports a stellar FY22

### Records Highest-ever sales turnover & PAT

VIS News Service

National Aluminium Company Limited (NALCO) recently approved its Annual Accounts for 2021-22 wherein it recorded a sales turnover of Rs 14,181 crore, and highest ever Profit after Tax of Rs. 2,952 crore.

NALCO also reported its highest-ever Aluminium cast metal production of 4,60,000 tonnes by operationalizing all its 960 pots at its Smelter Plant, resulting in 100% capacity utilisation for the first time since inception. Similarly the Mines & Refinery Complex at Damanjodi reported the Highest-ever bauxite production, registering a benchmark volume of 75,11,075 MT. Addressing the shareholders through the virtual platform on this occasion, **Mr Sridhar Patra**, CMD,

NALCO, said that FY 2021-22 was a historic year in the journey of business excellence of NALCO.

Apart from higher bench-

marks in physical and financial performances, the company has achieved unprecedented milestones, breaking several past records since the inception of the Company. "The spectacular results is a testimony to the extraordinary attitude demonstrated by NALCO collective in the face of pandemic induced adversity.



**Mr Sridhar Patra, CMD, NALCO**

being the lowest cost producer of Bauxite and Alumina in the World", he said. Speaking on the ongoing future plans of the company, Mr Patra said that the

company is hopeful for operationalization of Utkal-

intensive Smelter plant. The CMD also informed about the commissioning and operationalizing the Caustic Soda plant under Joint Venture mode with M/s. Gujarat Alkalies and Chemicals Ltd.

"The first consignment of Caustic Soda has been received at Alumina Refinery and the operationalisation of Caustic Soda plant will further strengthen the much needed raw material securitization of a prime

### NALCO FY22 reports Highest:

- Sales turnover Rs 14,181 crore
- Profit after Tax Rs. 2,952 crore
- Aluminium cast metal production of 4,60,000 tonnes

D Coal Block in FY 2022-23 which will help ease out the coal crisis, which the company is facing at present and provide energy security to the high-power

raw material for our Refinery, said Mr Patra. A final dividend of 30% i.e. Rs.1.50 per equity share, recommended by the Board, was also approved.

## KRP Reddy new president of INS



VIS News Service

**Mr. KRP Reddy**, Director - Advertising and Marketing, Sakshi Media Group, has been elected President of the Indian Newspaper Society (INS), which is the apex body of publishers of newspapers, magazines and periodicals, for the year 2022-23. This is the first time that a Telugu newspaper has got this opportunity, according to a press release. Mr. KRP Reddy succeeds **Mr Mohit Jain** of The Economic Times. **Mr. Rakesh Sharma** (Aaj Samaj) is the Deputy president, **Mr. M.V. Shreyams Kumar** (Matrubhumi Arogya Masika) is the Society's vice president and **Mr. Tanmay Maheswari** (Amar Ujala) is the Honorary Treasurer for the year 2022-23 and **Ms. Mary Paul** is the Secretary General of the Society.

## SCR Bags 3 Energy Awards From CII

VIS News Service

South Central Railway has been awarded with Energy Efficient Unit Awards for three administrative units of the zone by Confederation of Indian Industry (CII) at the 23rd National Awards for Excellence in Energy Management - 2022. These awards are given for the best energy management practices during the year 2022 and were presented during the Energy Efficiency summit held at New Delhi. **Mr Sharat Chandrayan**, Divisional Railway Manager, Hyderabad Division received the award for Kacheguda Railway station building.

## France CG visits Gitam

VIS News Service

Consul General of France **Mr.Thierry Berthelot**, and his team recently visited GITAM Deemed to be University. GITAM President **M.Sribharath** said that the university is ready to coop-

# Central IT Minister visits cell Mfg unit in Tirupati

VIS News Service

Emphasising that India can achieve the target of \$300 billion worth of electronics manufacturing and exports by 2025-26, The Minister of State for Electronics and Information Technology, **Mr Rajeev Chandrasekhar** Was recently in Tirupati, Andhra Pradesh on his visit to India's first lithium cell manufacturing facility of Munoth Industries at the Electronics Manufacturing Cluster at Tirupati. Addressing the gathering the minister said that the Government is committed to work in partnership with all states to support startups and entrepreneurs keen on investing in this sector - to reach this mark. "It's an honour and privilege to be on this blessed land

of Tirupati - abode of Sri Venkateswara. It is also one day before the birthday of our Prime Minister. For me, it is personally very fitting to be in Tirupati EMC and in India's first lithium cell manufacturing plant. Our vision is to edge past the target of \$300 bn worth of electronic manufacturing and exports by 2025-26. It translates to Rs 25 lakh crores, 24 times more than what it was when Plrime



Our vision is to edge past the target of \$300 bn worth of electronic manufacturing and exports by 2025-26.

Mr Rajeev Chandrasekhar

Minister **Modi** took over in 2014 - 1.10 Lakh crores," he said.

Later the Minister also visited the facilities of Dixon Technologies and United Telelinks located in the two EMCs.

## AMTZ signs MoU with NSIC

To boost MSMEs in Healthcare



VIS News Service

A MoU was recently signed between the National Small Industries Corporation Ltd. (NSIC), a Public Sector Enterprise of the Ministry of MSME, and Andhra Pradesh Medtech Zone Limited (AMTZ) in the presence of Union Minister for MSME **Mr. Narayan Rane**. Mr. Narayan Rane, mentioned that the signing of this MoU between NSIC and AMTZ will be a significant step for enhancing the competitiveness of MSMEs in the healthcare sector. He also stated that both organizations can leverage their expertise and create

excellent opportunities for MSMEs in the healthcare sector to form global alliances and get access to the latest medical technologies along with creating skilled manpower for this sector. The Minister offered his best wishes to NSIC and AMTZ for taking action as per MoU and making India a global manufacturer and exporter in the Medical Device/Healthcare sector. The MoU was signed by **Mr. Gaurang Dixit**, CMD, NSIC and **Dr. Jitendra Sharma**, MD & CEO, AMTZ. **Mr. B.B. Swain**, Secretary (MSME) and other senior officers were also present.

## New Cement Plant

Contd. from Page 1

used to generate electrical energy, by adopting technologies which are latest in the industry. The capacity of the WHRS is 12.15 MW, out of which, 6 MW would be commissioned in October 2022 and the balance in 2023. With a legacy of over 6 decades, Ramco Cements is one of the established cement manufacturers in India. The company makes portland cement, ready mix concrete and dry mortar products, and operates wind farms. **Mr. P.R. Venketrama Raja** is the MD of Ramco Cements.

## TIE AP gets New President



VIS News Service

The Indus Entrepreneurs has recently elected **Mr. Ravi Eswarapu** CEO of AU Incubation Centre as TIE State president. TIE Executive Director **Mr. Anudeep Chappa** has sent the letter to him, stated a press release. Mr. Ravi's tenure will be for a period of two years.

## IN BRIEF

### AU inks MoU with IOCL

Andhra University recently signed an MOU with Indian Oil Corporation to collaborate for the promotion of quality education, research and innovation. The CSIR/UGC-NET-JRF/GATE qualified students will be given an opportunity to pursue their PhD work and M.Tech Students will be permitted to do their major



project work as interns under the joint supervision of AU and IOCL on a topic of mutual interest. The Research Fellows and Interns can work at IOCL and /or at AU as per the need. The qualified research scholars will be paid 25% higher fellowship compared to the prevailing CSIR/UGC-NET-JRF/GATE fellowship rates. The MOU was signed in New Delhi between **Dr SSV Rama Kumar**, Director (R&D,P&BD) and **Prof V Krishna Mohan** Registrar AU in the presence of AU Vice Chancellor **Prof PVGD Prasad Reddy**.

### Engineers Day at VPA

Visakhapatnam Port Authority has recently celebrated Engineers Day Commemorating the 162<sup>nd</sup> Birth Anniversary of Bharat Ratna Mokshagundam Visvesvaraya. On the occasion former chief engineers of VPA were felicitated. A port visit for engineering students and a workshop to VPA engineers on Automation and Optimisation, Smart Port Mission- Benefits and Challenges was also organised. VPA Chairman **Mr. K. Rama Mohan Rao**, Dy. Chairman, **Mr. Durgesh Kumar Dubey**, IRTS, AU V-C **Prof. PVGD Prasada Reddy** and others attended.



### Elegant bags best Budget Hotel award

In connection with the World Tourism Day celebrations, Elegant Hotel was awarded the Best Budget Hotel. Collector **Dr.A.Mallikarjuna IAS** congratulated Mng Partner of the hotel **Mr. Pavan Kartheek & General Manager Mr. Pawan Kumar** for bagging the Tourism Excellence Awards-2022 under the category of Best Budget Hotel.



### BCC delegation visits AU

A delegation from Bronx Community College, US recently visited Andhra University. The team led by president Thomas A. Isekengbe met AU Vice Chancellor **Prof. PVGD Prasada Reddy** and discussed a tie-up to conduct programmes at AU. The VC informed them that Missouri State University, Purdue University are already conducting programmes at AU and soon University of Western Australia will start its programmes in Machine learning, AI etc.

### GITAM-IGBC celebrate World GB week

GITAM Deemed to be University School of Architecture and Indian Green building Council (IGBC) recently celebrated World green building awareness week. As part of weeklong celebrations GITAM School of Architecture students conducted events like sketching competition, quizzes, art from waste, photography contest, video campaigns and promise campaigns. While addressing the students the School of Architecture Dean **Prof. K. Mohan** said that World Green Building Council (WorldGBC) is a global action network of over 70 Green Building Councils around the world working on transforming the building and construction sector.



## Goa Shipyard launches LPG carrier vessel

VIS News Service

Goa Shipyard Limited (GSL) recently launched the indigenous LPG Cylinder Carrier Vessel for Union Territory of Lakshadweep. Developed and designed by GSL as a Twin Screw Vessel for carrying 2000 nos. LPG Cyl-



inders from main land to various islands of Lakshadweep, this, one of its kind vessel is equipped with most modern and technologically advanced machinery & controls systems. The vessel is built with an efficient hull form for stability and sea-keeping purpose as per IRS classification rules, meeting the IMO regulations and Flag state requirements. The overall length of the vessel is 55 meters with beam of 10 meters and is equipped with three DG sets and two 700 BHP engines. On the occasion,

CMD GSL said "The launch of LPG Cylinder Carrier Vessel is a major achievement for GSL as far as product diversification in non-defence sector is concerned.

Despite the challenges faced due to COVID-19 pandemic in last two years,

it is satisfying that we will be able to deliver this ship within next few months within the agreed timelines. The follow-on ship will also be launched in coming months. I also extend my sincere thanks to our Lakshadweep administration and their representative SCI, for supporting GSL during the project execution." The Vessel was launched by **Ms. Cynthia Conceicao**, senior most lady employee of GSL, along with **Mr. Brajesh Kumar Upadhyay**, CMD, and other senior officials from GSL.

## APSEZ - Kolkata Port ink pact

VIS News Service

The HDC Bulk Terminal Ltd (HBTL), a wholly owned subsidiary of Adani Ports and Special Economic Zone Limited (APSEZ), recently signed the Concession Agreement with Syama Prasad Mookerjee Port, Kolkata (SMPK) for mechanization of Berth no. 2 at Haldia Port. This is in continuation to the selection of APSEZ as a successful bidder by SMPK earlier in Feb. "The

### VPA adopts beach portion

VPA has entered into an agreement with Govt. of Andhra Pradesh under the A.P. Government Programme "Sagara Theera Swachhata".

Under this agreement, Visakhapatnam Port Authority will be adopting a portion of Beach and will take care of the protection of the beach portion allotted to VPA. The above act of VPA once again indicates the determination of the organisation in achieving Swachh Sagar Surakshit Sagar.

mechanization and upgradation of Haldia Bulk Terminal provides us the opportunity to firmly establish APSEZ's footprint in Bengal," said **Mr Karan Adani**, CEO and Director of APSEZ.

## Maersk's 2 new warehouses

Total warehousing footprint now 3.3 million sq. ft. across 20 facilities

VIS News Service

A.P. Moller - Maersk (Maersk) recently inaugurated two new warehouses in India, that are strategically located near the National Capital Region (NCR) in the northern part of the country.

The 420,000 sq. ft. Farrukhnagar Warehouse in Haryana is a brand new, state-of-the-art warehouse connected to the busy manufacturing hub of North India. With close proximity to the Western Direct Freight Corridor (DFC), Farrukhnagar Warehouse will be a key facility for retail, FMCG and large eCommerce customers, stated an official release from the company. While 100,000 sq. ft. Maersk Dadri Warehouse

## Stone laid for Chunar Logistics Park

VIS News Service

Minister of Railway, **Mr. Ashwini Vaishnav** recently laid the foundation stone for "Chunar Logistics Park" located at Chunar, UP. The Logistics Park being developed by CONCOR aims to promote local business and trade at international and domestic markets. All modern facilities will be provided soon at the Chunar Logistics Park also in association with Indian Railways. MoS Commerce and Industry, **Ms. Anupriya Patel** graced the function at Chunar as Guest of honour.

## DPA berths Largest Vessel

VIS News Service

DPA, Kandla added another feather in its cap, recently when MV LAZORD A, berthed at Cargo Jetty No15 with a draft of 14.1 MTR.

This is maximum draft Vessel ever berthed at Cargo Jetties of Kandla. The vessel is carrying Raw sugar from Santos, Brazil, imported by Shree Renuka Sugars a part of which will be discharged in DPA, under Steamer Agency of INTEROCEAN SHIPPING (INDIA) PVT. LTD. Chairman expressed his happiness & appreciated the team DPA for this glorious achievement.

## Sonowal launches slew of projects in Assam



VIS News Service

Union Minister of Ports, Shipping & Waterways (MoPSW) and Ayush, **Mr. Sarbananda Sonowal** launched multiple projects for the development of the Bogibeel region near Dibrugarh in Assam. In this regard, the foundation stones were laid by the Union Minister for construction of two floating jetties at Bogibeel and Guijan.

Mr. Sonowal also inaugurated Bogibeel Riverfront Passenger Jetty. The Two floating jetties at Bogibeel in Dibrugarh district and Guijan in Tinsukia district

will be constructed as state-of-the-art terminals using the most advanced & updated technology. Both the jetties are being constructed by IWAI over the National Waterways - 2 (NW-2), popularly known as River Brahmaputra. The work has been awarded to Coastal Consolidated Structures Pvt. Ltd on an EPC contract mode (engineering, procurement, construction). The two jetties are estimated to be built at a cost of Rs. 8.25 crores and scheduled to be completed by February, 2023. Mr. Sonowal, also inaugurated Bogibeel Riverfront Passenger Jetty.

## EBTPL bags Greentech Awards

VIS News Service

Essar Bulk Terminal Paradip Limited (EBTPL), one of the flagship assets of Essar Global Fund Ltd (EGFL), under its Infrastructure & Logistics portfolio, bagged two awards at the 22<sup>nd</sup> Greentech Annual Awards 2022. EBTPL bagged awards under two categories. The "22nd Annual Greentech Environment Award 2022" for Environment Protection category, Second, the '9<sup>th</sup> Greentech CSR India Award in the 'Promotion of Health Care' category - the award was bestowed upon EBTPL for its CSR work done through Essar Vision Centre. The felicitation ceremony was held in Guwahati, Assam recently. The awards were presented by **Mr Ved Prakash Maheswar**, Former Dir-ONGC Ltd, along with **Mr Kamleshwar Sharan**, MD & CEO-Greentech Foundation & **Ms. Smruti Ranjan Samantaray**, & **Mr. Yugajyoti Mohanty**.

## Over 35MT of Apricots exported from Ladakh

VIS News Service

In a move aimed at boosting export of agricultural and food products from Ladakh, the Ministry of Commerce and Industry through its export promotion body APEDA is holding Apricot value chain stakeholders to enhance export from Ladakh under

the brand 'Ladakh Apricot'. Apricot is one of the important fruit crops of Ladakh and is locally known as 'Chuli'. As per the ministry of commerce and industry, Ladakh is said to be the biggest apricot producer in the country with a total production of



15,789 tonnes that constitutes nearly 62 percent share in total. The region produced approximately 1,999 tons of dried apricot, making it the largest producer of dried apricot in the country. The total area under apricot cultivation is 2,303 hectares in Ladakh. APEDA organized an international buyer-seller

meet in Leh on June 14, 2022 which was just before the commencement of the Apricot harvest of the season. More than 30 buyers from India, USA, Bangladesh, Oman, Dubai, Mauritius, etc were mobilized to interact with the producers and suppliers of apricots and

other agricultural products from the UT of Ladakh. As a result, during the 2022 season 35 MT fresh Apricots were exported to various countries from Ladakh for the first time. Trial shipments of Ladakh Apricots also took place to countries like Singapore, Mauritius, Vietnam during the season 2022.

## FTP extended for 6 months

VIS News Service

The government has received requests from Export Promotion Councils and leading exporters that it should continue with current Foreign Trade Policy (2015-20), which has been extended from time to time. As per an official release from the government it stated that in recent days, exporters and industry bod-

ies have strongly urged the government that in view of the prevailing, volatile global economic and geo-political situation, it would be advisable to extend the current policy for some time. In view of this, it has been decided to extend the Foreign Trade Policy 2015-20, valid till Sept 30, 2022 for a further period of six months from Oct 1<sup>st</sup>, 2022.



CEO, A.P. Moller - Maersk, said, "An important element of end-to-end logistics is warehousing & distribution. Expanding the warehousing footprint is fundamental to our strategic growth, especially in an important market such as India and helps us offer our

customers truly integrated logistics solutions." Similarly **Mr Richard Morgan**, Managing Director, Maersk West & Central Asia, commented, "Today, we have inaugurated our sixth and seventh warehousing facility in India this year. Our ambition to support our customers with truly integrated logistics solutions is taking the right shape. This also encourages us to keep investing in our warehousing expansion in India."

## HSL launches 2 DSVs

Contd. from Page 1

protecting India's maritime interest and there are about 43 ships and submarines that are being currently built at various Indian shipyards in the country. 'This not only makes us Atmanirbhar but also significantly contributes towards employment generation. This elevates India's stature at the world stage' said the CNS.

Indigenously designed and built at HSL these diving support vessels are self-sustaining platforms which can operate at sea for prolonged durations.

DSVs equipped with an array of complex Diving Support systems and Deep Submergence Rescue Vessel (DSRV) will be deployed for deep sea diving and submarine rescue operations. Furthermore, the ships will be capable of conducting Search and Rescue operations and carrying out Helicopter Operations at sea.

Admiral Hari Kumar also complimented HSL on becoming profitable since 2016 and having made a remarkable turnaround and added that Indian Navy is looking to work very closely with HSL.

**Mrs Kala Hari Kumar**, President Navy Wellness and Welfare Association (NWWA) performed the traditional honour of naming these ships.



## 'HSL now geared up for Indian Navy'



VIS News Service

With the launching of the two DSVs (Nistar & Nipun) built for the Indian Navy, Hindustan Shipyard Ltd has truly made a statement for itself. The DSV project is said to be very special to HSL as this is the first Indian Naval warship to be designed and constructed to Indian Naval standards by HSL in this century.

The other Naval warship INS Dhruv that HSL constructed was designed to merchant configuration with IRS standards and changed midway to IN standards. HSL had a gap of three decades, to get its next warship order of INS Dhruv in 2013. 'In this journey of last 81 years from Scindia Shipyard to Hindustan shipyard under Ministry of shipping and then transition to Ministry of Defence in 2010, HSL sadly missed the era of nomination and cost plus ships' said Cmde Khatri, CMD of HSL. This for obvious reasons had a negative impact on HSL's finances.

However today's HSL emits a sense of affluence armed with grit, determination and ready to compete in the marketplace.

'Today is a red letter day for HSL. The launch of these 2 DSVs showcase HSL's abilities to deliver for the Indian Navy. Today's HSL is a transformed shipyard and ready to meet the



requirements of the Indian Navy' said an exuberant Cmde Hemant Khatri. Reminiscing the order the CMD complimented HSL's workforce for having achieved this uphill and daunting task. 'Two years ago when I suggested concurrent building & launching, no

one believed that we would be able to muster resources to work on two big ships concurrently. But today I am proud to see that my team at HSL has accomplished this first of its kind dual project at HSL' stated Cmde Khatri.

### Role of Industry

This project has been executed with support from many MSME firms who have supplied Yard material, equipment and services.

"Nistar" and "Nipun" were launched by achieving approx 80% indigenous content, a major step towards 'Self Reliance'. DSV project has generated local employment opportunities and promoted indigenisation which will boost India's economy.

The Shipyard has been extensively using the GeM portal for procuring material and services for the project. More than 120 MSME vendors across India are said to have actively participated in the Project supplying an estimated Rs 200 crores worth of orders.

## RINL-STPI launch CoE among much fanfare

VIS News Service

The Soft Launch of Kalpataru CoE was recently done by **Mr. Arvind Kumar**, Director General, STPI & Chairman, STPINEXT and **Mr. Atul Bhatt**, CMD, RINL-VSP & Chief Mentor, Kalpataru CoE.

KALPATARU, a Centre of Entrepreneurship (CoE) on Industry 4.0 at RINL-VSP, is being set up in an area of 6,000 sq. ft with the state-of-the-art incubation facility housed on the campus of RINL-VSP.

This CoE is said to have domain-specific physical laboratories like IoT, AI/ML & AR/VR and Industrial Automation, Robotics, Drone & 3D Printing setup with the required equipment and software in the domain to support the startups for PoC, Products & Solutions and subse-



quent validation and standardization in the most integrated fashion.

Speaking at the launch RINL's CMD assured their entire support to the initiative and said 'This initiative has full backing of RINL. This project will drive collaboration between industry, academia and startups' said Mr Bhatt.

Stating that the Level of automation in the steel industry is still quite low Mr Bhatt said that a platform like this for collaboration of high end technology will go a long way in implementation of Industry 4.0.

RINL has identified a few

problem statements for startups to solve some of which are said to be common to the steel industry. Hailing the initiative STPI's Director General, Mr Arvind Kumar & Chairman, STPINEXT stated that STPI has 20 centres for Entrepreneurships across the country and this is 21<sup>st</sup> CoE.

Stressing the importance of this CoE **Mr Kumar** said that this will become The Mother CoE to all the other 20 CoEs. 'This CoE is very important to us' said STPI's DG.

Defining Industry 4.0 to be about smart connectivity

and smart automation he said that these are about intelligent devices which can keep learning like humans using algorithms and can take decisions based on the actions based on the data and trained algorithm. Startups can submit applications on [www.kalpataru.stpi.in](http://www.kalpataru.stpi.in).

For more information you can visit: "<http://kalpataru.stpi.in>" or OCP applicants may directly apply through link: <https://innovate.stpinext.in/about-us/kalpataru> **Mr C V D Ramprasad**, Director, STPI-Hyderabad, **Prof. P V G D Prasad Reddy**, Vice Chancellor, Andhra University and **Mr. Keshav R Murugesh**, CEO, WNS Group and **Dr. Suresh Batha**, Additional Director & OIC, STPI, Visakhapatnam also spoke at the launch.

### IN BRIEF

## RINL bags two National awards

For the fourth consecutive time, RINL bagged the First prize of Rajbhasha Keerthi Puraskar in 'C' category (non-Hindi speaking states of the India) for implementation of Hindi. The award was presented on



the occasion of National Hindi Day Celebrations at Surat, recently. RINL CMD **Mr. Atul Bhatt**, received the award

from Chief Minister of Gujarat, **Mr. Bhupendrabhai Patel** in the presence of Home Minister **Mr. Amit Shah**.

In the Hindi In-House magazine category, RINL's Hindi magazine 'Sugandh' was again adjudged the best magazine in 'C' Region and awarded the "first prize of Rajbhasha Keerthi Puraskar". This award was received by **Mr. Lalan Kumar**, Editor of Sugandh.

## Four units of SCR receive CII Green Co Ratings

Four establishments of South Central Railway and One Railway Station Building received Green Co Certifications from Confederation of Indian Industry (CII) during IGBC Green Crusaders as part of World



Green Building Week Celebrations held at CII Sohrabji Green Business Center, Hitec City, Hyderabad recently.

This has been possible with sincere and continuous efforts of the Zone towards environment friendly measures. The Green Co Certification of Hyderabad Station was received by **Mr. Abhay Kumar Gupta**, DRM, Sec'bad Division and other Green Co Ratings by the respective heads.

## BHEL-HPVP GM felicitated

ISTD Chairman **Mr. ORM Rao** along with officials of Visakhapatnam Steel Plant felicitated new GM Incharge of BHEL-HPVP **Mr. Jitendra Reddy** and appraised on ISTD activities. He invited him to attend to Programs being organized by ISTD.



## Hindi Fortnight concludes at ENC

The Hindi Fortnight Valedictory Function of Headquarters, Eastern Naval Command was held recently in Visakhapatnam. **Rear Admiral IB Uthaiiah**,

**AVSM**, VSM, Chief Staff Officer (Tech) Headquarters Eastern Naval Command was the who was the Chief Guest released the Azadi Ka Amrit Mahotsav Diamond Jubilee Edition of



the Annual Hindi Magazine 'Poorvi Vani' and later he awarded Rajbhasha Puraskars to the Units for doing official work in Hindi in various categories.

## ECORSA Waltair gets new sports officer

**Mr. Pravin Bhati**, IRSME, Senior Divisional Safety Officer, Waltair has been given the additional charge of Sports Officer of East Coast Railway Sports Association, Waltair. He assumed the office at ECoRSA Stadium. Earlier he was joint sports officer of the ECoRSA. **Mr. Pradip Yadav**, present Sports Officer, has been transferred to Bhubaneswar on promotion. DRM **Mr. Anup Satpathy** congratulated him.

## Tirupati's Airport Director woos Sri City units

VIS News Service

In order to showcase the facilities available at the air cargo terminal at Tirupati airport, **Mr. M. Raja Kishore**, Director

available at the airport. He urged the Sri City industrial fraternity to make use of the airport for both their travel as well as cargo bookings.

Mr Raja Kishore said that the airport's cargo terminal can be utilized for their consignments irrespective of big or small and connecting them to different destinations.



Tirupati airport recently visited Sri City and held discussions with **Dr. Ravindra Sannareddy**, Founder Managing Director, Sri City and other officials.

Informing that the Airport Authority of India (AAI) has now focussed on increasing the demand for Tirupati airport's services the airport director explained on the various amenities and services

Dr. Ravindra Sannareddy thanked the Airport Director for visiting Sri City and assured all support. **Mrs. S.S. Sony**, Zonal Manager, APIIC, Tirupati was present in the meeting.

Later, **Mr. Raja Kishore** visited Siddartha Logistics company and had discussions with the officials. Sri City is a Smart Integrated Business City situated 50 km north of the metropolis of Chennai in south India.

## Vizag based IT firm sponsors sportsperson

### She comes back winning a medal

VIS News Service

Giving a boost to sportspersons in Andhra Pradesh a leading city based IT services firm recently came forward to sponsor a promising sportsperson from the state.

The firm's efforts were duly appreciated as she not only got to participate in the world championship but came back winning a coveted medal.

Inspiredge IT Solutions, a leading IT services firm from the state of Andhra Pradesh sponsored **Ms Gnana Divya Nagam** for the individual category of the World Powerlifting Championship, which was held in Turkey, Istanbul.

The powerlifting champion from Andhra Pradesh, Ms Naga Divya, won the bronze medal in the Squat and Deadlift categories of the World Powerlifting



We have great admiration for what Divya has achieved in the World Powerlifting Championship in Turkey. **Mr Krishna Gadiparthi, MD, Inspiredge IT Solutions**

Championship. Born in Kattavaram village, Guntur district Ms Divya started her career at a very young age and has received many awards in a short span of time.

It was informed that she also won bronze in the National Powerlifting Championship within a year of her coaching.

Inspiredge IT Solutions MD **Mr Krishna Gadiparthi** assured her of all the support in building her career on the global platform.

'We have great admiration for what Divya has achieved in the World Powerlifting Championship in Turkey and we wish her all the success in the coming future. We want to encourage young talent so that they can reach great heights and fulfill their dreams. Divya is one of the best role models for children because when you believe in yourself, then things will become possible, and you will be unstoppable' said Mr Gadiparthi.

## Collector stresses on plastic free Vizag

VIS News Service

World Tourism Day was celebrated in the City of Destiny with pomp and gaiety. Speaking on the occasion Collector Mallikarjuna called everyone to support GVMC to make Visakhapatnam plastic free city.

On the occasion the Collector lauded the GVMC, hoteliers and other organisations who are taking all measures in promoting tourism.

He said several organisations such as SALPG, GAIL, HPCL, Visakhapatnam Port Authority, Divis Labs, Novotel, Forest, Revenue and Police Departments have adopted few areas to maintain cleanliness near the beach. MoUs were also exchanged on the occasion. Cultural programmes were presented by the students.

## MVGR students apprised on Electricity laws, consumer grievance

VIS News Service

MVGR College of Engineering (A), Department of Electrical Engineering recently conducted an awareness Program on Electricity Laws, Consumer Grievances, Power Distribution System and its Remedies-Safety in commemoration of The Father of Electricity Michael

Faraday. The Chief Guest **Dr. B. Subbarao**, Chairperson, CGRAP, APEPDCL Corporate Office, Visakhapatnam imparted knowledge to the students and also apprised them of the toll free number 1912 of electricity transmission company. He said that this number will be helpful if



consumers face any technical difficulties in electricity.

He emphasized that every electrical engineering student must familiarize himself/herself with the safety procedures. The students were asked to conduct a survey on availability of earthing and fusing systems at every house and bring it to the notice of APEPDCL office the details of the houses without

proper earthing and fusing system. As part of this program, **Mr. S. Hari Babu**, Member, Finance, APEPDCL, **Mr. P. Srinivas**, Member, Technical and **Mr. P. Nageswara Rao** explained to the students of SE Operations, APEPDCL the challenges in power generation, transmission and consumption.

## AP 7<sup>th</sup> in Cyber crimes in the country

### 60% of reported cyber crimes pertain to financial frauds

VIS News Service

Cyber crimes continue to be a growing menace for the state's Police Department following a spurt in the number of cyber crime cases. Sensitizing the public on the wide range of cyber crimes and their modus operandi Visakhapatnam's police commissioner **Mr CH. Srikanth** said that cyber crimes have not only become very rampant but more sophisticated in their execution.

'Cyber crimes if not controlled can become even more dangerous than nuclear weapons' opined the city's police commissioner addressing the members of the Vizagapatam Chamber of Commerce and industry. Mr Srikanth detailed a slew of cyber



crime cases that had taken place in the city and cautioned the public to be more vigilant and watchful in their interactions with unknown people.

'As we have often been told. Do not chat with anonymous people. Fraudsters can lure you into simple chat messages, get your attention and thereby siphon off your money' said the CP. AP stood 7th in

terms of cyber crimes in the country while Vizag came in first in the state. Acknowledging that investigation rates are poor and that many cyber crimes are not even reported the CP said that Vizag city reported a large number of cyber crimes followed by West Godavari and Kurnool.

'60% of cyber cases reported are related to financial frauds' cited the city's commissioner of police. Speaking on some of the challenges in cracking cyber crimes and more importantly getting money back he said it's very complex and not easy. 'User

anonymity & pseudonymity, location anonymity, device and network anonymity, cross border digital evidence handling, govt to govt evidence exchange' are just some of the challenges we face in our investigations' said the CP. Elaborating on the types of cyber crimes he identified email frauds, data theft, lottery scam, net banking/ATM frauds, social media crimes as being some of the most rampant. The police commissioner also cited lack of awareness on cyber security both at an individual level and an organization level to be a significant reason in the increasing number of cyber crimes. VCCI president Mr Satish along with members **Mr Monish** and **Mr Rolland Williams** thanked the CP for addressing the members

## SKLM MP discusses rly issues with DRM

VIS News Service

Srikakulam Member of Parliament **Mr. K. Ramamohan Naidu** met DRM **Mr. Anup Satpathy**

and discussed various issues on developmental activities. He held discussions with the officers of Waltair Division to sort out several problems. Mr. K. Ramamohan Naidu, MP urged them to provide a permanent ticket counter at Harischandrapuram Passenger Halt station. He also demanded for the stoppage of trains like Visakhapatnam-Gunupur-Visakhapatnam passenger, Bhubaneswar-Visakhapatnam

Bhubaneswar Intercity express, Puri-Tirupati-Puri express and Bhubaneswar-Secunderabad



at Harishchandrapuram. He proposed to give assistance to develop Srikakulam Road railway station under MPLADS. DRM assured that the issues will be sorted out and will be put forward to appropriate level for necessary action.

## Advanced Batteries R&D @ NSTL



Contd. from Page 1

the country' said Mr Reddy speaking at the two-day National Seminar on "Electrochemical energy Conversion and Storage (ECoS-2022)" organized by NSTL in Visakhapatnam.

He stated that in the last decade or so there have been enormous changes in battery technologies and that lot of investments have gone into this space.

Mr Reddy opined that apart from defence applications EVs will play a major role in driving new and innovative battery technologies. 'Similarly most drones use batteries and have a lot of dependence on batteries' cited the scientific advisor. He therefore said that there is an imminent need to become self-reliant in battery technology. 'Core technology needs to be made in the country' noted Mr Reddy.

And in order to become self-reliant the scientific advisor said that we first

need to be self-reliant in materials then need to have manufacturing capabilities.

'If we can design, develop and produce we then truly become Atmanirbhar' opined Mr Reddy.

He however said that there was still a long way to go

- **NSTL focuses on high power storage devices for underwater weapons**
  - **Pressing need for R&D in fundamental battery sciences**
  - **India's per capita energy consumption very low**
- Just 1/3<sup>rd</sup> of the global average thus a huge opportunity going forward**

in Lithium Ion batteries and that we need voluminous production and also need them to be available at affordable cost.

The seminar also highlighted the need to look into battery waste and recycling. It was stated that there are currently 14 million EVs in the country and that recycling of batteries needs to be immediately looked into.

The two day seminar highlighted the current and futuristic requirements on design and development of various varieties of electrochemical energy storage and power sources to meet the present demand of eco-friendly energy sources. As part of this seminar, a research facility "Advanced Batteries R&D Facility" was coroneted by **Dr. Y Sreenivas Rao**, Outstanding Scientist & Director NSTL on 27 Sep 22 in presence of **Dr. A. Srinivas Kumar**, Outstanding Scientist & Technology Director (Batteries & Explosives)

This facility will be utilised to carry out research on latest technologies which are of interest to both defence and civilian applications NSTL is engaged in development of various energy storage devices based on different chemistries for high power application for the last five decades and made significant contributions.

## ENC calls for Industry Participation in repairs and PCBs

VIS News Service

The Eastern Naval Command of the Indian Navy recently organised a symposium to encourage participation from Industry experts as a step towards Atmanirbharta in repairs and indigenisation of Missile electronics and support systems. The initiative received an overwhelming response and saw interac-

tion and exchange of ideas with stakeholders from DRDO, PSUs and industries. Indian Navy has a significant requirement of undertaking repairs and indigenisation of modules and PCBs ranging from those of basic power supply systems to advanced electronic systems.

A key takeaway of the symposium was the willingness of industries to under-

take such repairs and indigenisation activities. Accordingly, a workshop for wider participation is being planned in mid-October. Firms capable of undertaking indigenisation of electrical and electronics systems and interested in participation may contact Command Electrical Office, Headquarters, Eastern Naval Command at [encclo@navy.gov.in](mailto:encclo@navy.gov.in)

## NRDC-USPTO organize IPR conclave in Odisha

VIS News Service

National Research Development Corporation (NRDC) in collaboration with the United States Patent and Trademark Office (USPTO) and CSIR-Institute of Mineral & Materials Technology (CSIR-IMMT) recently organized a day long National Roundtable Conclave titled "Innovation, IP Commercialization & Technology Transfer" in Bhubaneswar, Odisha.

The National Roundtable Conclave deliberated on industry-academia collaborations which are said to be a key enabler to promote an innovation ecosystem. Hailing such collaborations for having far reaching socio-economic impact **Dr Bijaya Kumar Sahu**, pro-



gram coordinator and Regional Manager of NRDC said it is high time to understand the policy framework and enable an ecosystem in IP commercialization and technology transfer, protection and management of IP Assets.

More than 120 dignitaries from industry, academia, policy makers, are said to have participated wherein topics like Overarching IP Commercialization, Technology Transfer Policy Framework and Enabling

Ecosystem, An Overview of Current Landscape in India, Overview of the U.S. System (Bayh-Dole Act) Protection and Management of IP Assets, Role of NRDC in Technology Transfer & Commercialization and Commercializing Innovation: Enabling the Industry-Academia Collaboration were discussed. The speakers also emphasized on increasing IPR and IP commercialization workshops to increase awareness.

## 'Lot to explore between France and AP'

Aditya Sabharwal

France over the past few years has become a strategic and important partner of India especially in the defence sector. Just a few months ago it was informed that all the 36 rafale jets have now been delivered to India. With keen interest in India the French are actively exploring varied business and trade opportunities with states across the country. Andhra Pradesh is one such state. 'There are many opportunities for us to explore between France and Andhra Pradesh' said **Mr Thierry Berthelot**, Consul General, Consulate General of France in Bangalore speaking exclusively to *Vizag Industrial Scan*.

With about 20 French companies operating in Andhra Pradesh as of now Mr Berthelot believes there is room for much more. Recalling his meeting with the Chief



**Higher Education a key area for cooperation between the 2 regions**

**Not Knowing French not a deterrent. Over 1600 courses being taught in English**

thereby wants to attract foreign investment.

'Alstom is currently one of our major companies operating in Sri City in Andhra Pradesh' said the Consul general and added that Saint Gobain, Imerys, SNF (India) are some of the other big names operating out of Vizag.

**Huge Scope in Higher Education** Apart from the

Minister of Andhra Pradesh, **Mr Jagan Mohan Reddy** he said that the CM informed him that the state is looking at developing more industrial corridors, SEZs and

Manufacturing sector the CG highlighted the education sector to have huge potential.

'There are tremendous opportunities in the higher education space and we

need to increase the number of students between the two regions' opined Mr Berthelot.

It is estimated that about 10,000 Indian students go to France to study from India. Efforts are on to

### France in AP

➤ 20 French cos in AP

Some of the Major ones:

- Saint Gobain, SNF(India), Imerys in Vizag
- Alstom in Sri City

double this number. The consul general further informed that 2 French schools have already signed MoUs with 2 universities in Andhra Pradesh one with KL university and the other with SRM AP.

Denying language to be a barrier for Indian students studying in France the CG clarified and said 'There is no language issue for students wanting to study in France. There are more

than 1600 courses being taught in English in France. Therefore not knowing French shouldn't be an obstacle' said Mr Berthelot. **French Wines** Some of the other sectors he highlighted included Agri

and agri processing, tourism and French wines.

Elaborating on wines the consul general however hoped that the Indian government would bring down the duty on French wines as he said there was lot of fondness for French wines in India.

'There is a lot of interest for French wines in India but the duty imposed is very high. Even if this is slightly reduced, I believe it will benefit' he said.

## Good gesture by SBI Ladies Club

VIS News Service

The SBI, Amaravati Circle Ladies club as part of corporate social responsibility donated 2 sewing machines and groceries worth Rs. 1,00,000/- to "Prajwal Vani Welfare Society". The items were handed over to society founder **Ms. K V L Suchitra Rao** by ladies club president **Ms. Manju Sharma**, vice president **Ms. Asha Sharma** and **Ms. Anshu Mali** in Visakhapatnam.

Speaking on this occasion Ms. Sharma said that it gave her an immense pleasure to donate these items to Prajwal Vani Welfare Society which has been providing technical education to differently abled and BPL women. The programme was attended by members of SBI Ladies Club **Ms. Prathibha Tapodhan**, **Ms. Annapurna Raghuram**, **Ms. Sushma**, **Ms. Sravanthi** & **Ms. Sundari**,

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## VIS Startup Focus

### Making sure All is Well



Aditya Sabharwal

In today's furiously changing work environment coupled with intense work pressure its no surprise that many employees are experiencing mental health issues.

As per the World Health Organization depression and anxiety are among the more prominent mental health issues faced by many. Companies thus are now looking at this much more proactively and trying to put in place mechanisms that can address these pertinent issues. One such startup which is helping companies address this pain point is All is well.

Co-Founded by Ms Harshita Lalchand and her daughter Ms Tushika Lalchand, All is Well helps corporates by offering structured well-being programs for their employees.

A former corporate trainer Ms Harshita decided to start out when she interacted with plethora of employees during her corporate training programs. 'I realized many of these employees needed handholding and support as many of them were going through stressful and chaotic work patterns. There wasn't any work life balance' said Ms Harshita.

The corporate trainer identified stress, lack of work life balance and not being valued/recognized by their respective companies as some of the major areas of concern by employees.

Incubated at IIM Bangalore and now in IIM Vizag, All is Well helps organisations have a happier and motivated workforce. Corporates can chose from a simple one hour session to workshops that can range from 4 hours to a full day program. Some of the topics that the startup provides solutions for are in Stress management, work life harmony, goal setting, emotional intelligence etc.

'We first talk to the client and then evaluate what program might suit them best' informed Ms Harshita. Having begun at the start of this year the startup has already serviced 8 major corporates and conducted over 20 sessions and 3 workshops. 'In one online session we conducted for an ITES company we had about 400 participants' informed Ms Harshita. In terms of revenue the startup charges a service fee to the client depending on the no of sessions, workshops etc.

**Below is a brief snapshot of the Startup:**

**Founders:** Harishita Lalchand & Tushika Lalchand

**Incubated/Started (Year):** IIM Bangalore and now IIM Vizag.

**Industry /Space:** HealthCare/Mental Welbeing

**Number of Team Members :** 5

**Funding Received :** Grant received by IIMB for RS 75000

**Claim to Fame :** Being selected for incubation at IIMB after being scrutized from over 11000 applications

**Market of Operation:** PAN India

**Looking for:** More corporate clients and Funding

**Revenues:** Rs 5 lakhs

**Company's culture :**

Aggressive  Easy Going  Methodical  
**PTIM (Person that inspires me):** My family. It is their unhindered support and motivation that has given me the opportunity to venture out.

## Purdue's Firestarter now at AU

VIS News Service

The coveted US univer sity Purdue University had designed a 'Firestarter' curriculum to assist the innovators to convert their ideas to impact. As part of this initiative, the US varsity created about 203 startups utilizing this methodology in the last 5 years. Purdue University has now redesigned the Firestarter digital platform to suit the Purdue-Andhra University collaboration. A train the trainer approach would be adopted for large scale dissemination of the programme, potentially impacting the entire university community at an affordable cost.

As per a release from AU, Firestarter is an 18 hour ideation workshop in which entrepreneurs evaluate their ideas to identify a first business model hypothesis and working in small groups they are challenged to develop clear, concise messages that explain their idea for market, potential market opportunities and evaluate best market fit.

The training is divided into 4 phases. In the first phase six AU faculty will receive the Firestarter methodology training for two weeks at Purdue from Sept. 18 to October 1. The faculty trained under the programme are expected to facilitate training for future cohorts at AU after their return.

## AIC-SKU holds IPR conclave

VIS News Service

A Two Day International Intellectual Property Rights (IPR) Conclave – IPRs in building self-sustainable Higher Education Institutes (HEI) was recently organised at AIC-SKU.

The purpose of the conclave was to review the position of IPRs and their relevance to the education ecosystem; to understand the role of incubators in making IPRs meaningful and tool for self-sustainability of the institutes. Over 100+ participants from 15+ HEIs such as polytechnic, degree colleges, pharmacy colleges, state-run universities and engineering colleges from Andhra Pradesh and Telangana had taken part.

The key takeaways to the participants of the conclave were – Innovations with IPR coupled with commercialization very important

source of revenue to the institutes and the innovators.

On the second day a panel discussion, with **Dr Bijay Kumar Sahu**, NRDC and **Dr. Yashawant Dev Panwar**, TIFAC was held and was moderated by **Dr. Shivakiran**.

The moderator had taken all of the participants in the time-machine to explore the great things that happened in the past in IPR

domain, with Dr. Sahu, and Dr. Yashawant forecast the innovation as part of his job.

Mr. Hiroki Watanabe, Di-

rector, IPR Division, Japan External Trade Organization, New Delhi educated the participants on the perspective of Japan, its expectations, potential areas of IP exchange. Mr. Naveen Lakkur, Chief Innovation Coach, Mr. Saurabh Trivedi, IP attorney and others also spoke.



## 76 Start-ups shortlisted for Water Pitch Challenge

VIS News Service

In order to spread awareness among the masses about the conservation of water bodies the Ministry of Housing & Urban Affairs (MoHUA) recently shortlisted 76 start-ups under the 'India Water Pitch-Pilot-Scale Start-Up Challenge' under AMRUT 2.0 Mission.

The start-ups were shortlisted by the Ministry through a challenge process launched in March, 2022 under AMRUT 2.0

Mission. In this regard, a 'Startup Gateway' has also been launched wherein the start-ups can apply and be shortlisted by MoHUA for financial support.

The shortlisted start-ups will be provided financial support of up to Rs. 20 lakh

**Financial support of up to Rs 20 lakh each to be provided**

each to work in the fields of water

supply, used water management, water body rejuvenation and ground water management etc.

During the event, the Ministry also launched a Toolkit for 'Pey Jal Survekshan' in 485 cities.

## Vizag Startup inks pact with AU

VIS News Service

Andhra University Incubation Hub(A-Hub) has entered into an MoU with EduMoon. As per the MoU the EduMoon will Officially be the Community Partner to Andhra University Incubation Hub(A-Hub) and will conduct frequent events like hackathons, Skill based Workshops and Webinars, Providing Internships and activities beneficial to Students of Andhra University. In addition it will also Connect Interns to Startups available in Andhra University Incubation Hub (A-Hub).

## Vizag based startup does city proud

### Bags National award & to receive Over Rs 2 million in funding

VIS News Service

Vizag headquartered clean construction technology startup, Green Jams has brought in much needed kudos to the city's startup ecosystem.

The startup was recently declared winner of the Swachhata Startup Challenge 2022 organised by Ministry of Housing and Urban Affairs (MoHUA) in collaboration with Agence Française de Développement (AFD).

Founded by **Tarun Jami** and **Varun Jami**, GreenJams is solving for the 45% share of the built environment in global carbon emissions by making carbon-negative and thermally insulating building materials.

GreenJams was felicitated by **Kaushal Kishore**, Minister of State, Ministry



of Housing and Urban Affairs, **Emmanuel Lenain**, Ambassador of France to India, **Roopa Mishra**, Joint Secretary and National Mission Director, Swachh Bharat Mission (MoHUA), and **Manoj Joshi**, Secretary, Ministry of Housing and Urban Affairs. As winners, GreenJams will receive INR 25 lakh (EUR 30,000) from MoHUA-AFD, follow-on funding support from Villgro, AWS promotional credits up to \$100,000 USD and one-year long personalised

business support! The startup's flagship product, Agrocete®, is a carbon-negative building material made using crop residues such as paddy straw, cotton stalks, bagasse, etc., and non-toxic by-products of steel and power plants. "We have a lofty vision – remove 10% of global carbon emissions. We are convinced, with Agrocete®, we have a shot at reversing climate change. Emerging as the Top 10 winners of the Swachhata Startup Challenge has only reinforced our conviction that

India will become the world leader of climate change mitigation. With our earnest contributions, we are 100% sure that we will put Vizag and India on the global map." said Mr Tarun Jami, Founder & CEO, GreenJams

Similarly Mr Varun Jami, Co-Founder, GreenJams commented "We are proud to be from Visakhapatnam and very excited to also inform that we shall be launching an Agrocete® blocks manufacturing unit at Visakhapatnam in the first week of October."

The Swachhata Startup Challenge received an overwhelming response with a diverse application pool of 244 applications from 23 States and Union Territories, including 100 women-led startups.

# At Rs 65 lakhs AP's bar license fee amongst the highest in the country

Vinita Chaudhary

The hospitality industry plays a crucial role in attracting tourists into a state. Apart from the huge investments that many of

government's new Bar Policy 2022 recently came into effect from 1st September 2022 keeping the total number of bars in the state unchanged.

As per the policy, all exist-

charge of Rs. 50 lakhs per annum with an increase of 10% every year.

This has got many in the hotel industry contemplating if they should even offer the service of liquor at their hotel.

Bar license fees of other states are comparatively way lower than that of Andhra Pradesh.

For instance in Maharashtra, the fee ranges from approx. INR 64,000 to INR 8 lakhs; application fee for 3-star and

president of HRAAP i.e. Hotel and Restaurant Association of Andhra Pradesh speaking to *Vizag Industrial Scan*. Concurred **Mr Ajit Kumar**, GM Fortune Inn Sreekanya and said, 'Bar is more of a facility we need to provide to our guests. But post pandemic, we have not renewed our licence as for a hotel of our size, it is a challenge to break even with the augmenting licences fee, procurement cost, etc.'

Another area of concern that the star hotels have been facing is the non-availability of marquee brands.

'Barring the fee hike, if we were allowed to stock top

Giving suggestions to the government one of the GMs suggested that it would be more beneficial for both industry and government if the fee was based on turnover.



*Many of the good brands are not available in the market for our niche clients.*

**Mr Rajesh Nath**

GM, Welcome Hotel Guntur

these hoteliers' pump into the local economy, there is a multiplier effect on employment generation too. However, with hospitality and tourism also comes along alcohol which is often considered to be a key enabler in creating a lucra-

ting bar licenses expired as of 30th June 2022, hence, prompting for fresh licences to be obtained.

However, it is the Bar license fee that has left many in the hotel industry in a state of doom.



*Many hotels have not renewed their bar license because of the fee hike. It is not feasible for them to take the license at this price.*

**Mr Pavan Kartheek MV**

State Vice president of HRAAP

above rated hotels in Odisha is less than 10 lakhs; Tamil Nadu has an annual Privilege Fee of INR 2 lakhs; whereas, the annual license fee of L-17 license in Delhi is 5 lakhs for up to 100 square feet area.

'Many hotels have not renewed their bar license because of the fee hike. It is not feasible for them to take the license at this price', said **Mr Pavan Kartheek MV**, State Vice

According to the industry experts, this is a big blow to their hope of getting business from corporate events, international tourists, destination wedding segments, etc. As **Mr Venkata Gannamaneni**, Operations Director at Daspalla Hotel puts it 'Such escalations in the license fee would substantially affect our business and tourists as well, as ultimately our customers would have to endure the surcharges.'



*Such escalations in license fee certainly affects our business as ultimately this would have to be passed on to our customers.*

**Mr Venkata Gannamaneni**

Operations Director, Hotel Daspalla

brands, that could be of help to us as many good brands are not available in the market for our niche clients', said **Mr Rajesh Nath**, GM Welcome Hotel Guntur. Echoing similar sentiments was **Mr Ravi**

'Liquor fee should be based on turn-over'. If I make money, I pay more to the government' he said.

**Mr Pavan** however informed that they are waiting for the Tourism Bar Policy to be implemented in



*Bar is more of a facility we need to provide to our guests. We haven't renewed our licence as for a hotel of our size, it is a challenge to break even at these terms.*

**Mr Ajit Kumar**

GM, Fortune Inn Sreekanya

tive tourism ecosystem. Therefore, for the hospitality industry and in particular for star category hotels having a bar license is of paramount importance. The Andhra Pradesh

As per the policy, along with the application fee of Rs. 10 lakh for a new license, there is a license fee of Rs. 5 lakh [for 3-star and above hotels]. In addition there is a registration



*Increasing the license fee can be managed if we at least have top brands available here.*

**Mr Ravi Rai**

GM, Novotel Visakhapatnam Varun Beach

**Rai**, GM Novotel Visakhapatnam Varun Beach and said, 'Increasing the license fee can be managed if we at least have top brands available here.'

other hotels as requested by the Hotels and Restaurants Association of Andhra Pradesh. 'This is expected to be a huge relief and a good option for the hotels', he said.

## Radisson Blu Resort unveils its Loyalty program in Vizag

With an aim to reward its guests Radisson Blu Resort Visakhapatnam recently launched its Membership Privilege Loyalty Program in the port city of Visakhapatnam.

The loyalty program helps guests avail the perks of complementary discounts on room reservations, elaborate meal buffets, exquisite blends, and a range of other benefits including a Spa and bakery.

"The resort rings the perfect notes for the guests to pause, relax, and relish, sheltering a world in itself by delivering an experience of distinguished stays enriched with the perks of being a member" said its General Manager, **Mr. Alex Koshy**. The resort also held a culinary festival on the occasion of Navratri featuring a feast of rejoicing flavors of Satvik Thali.

## UK based MNC to invest Addl. Rs 57 crs in New Vizag Plant



VIS News Service

Vesuvius India Limited (the "Company" / "VIL") engaged in the business of developing and manufacturing innovative and customised refractory solutions recently laid the foundation stone of a new manufacturing facility at Parwada, Visakhapatnam. This facility will be the latest addition to the existing manufacturing facilities at Kolkata, Visakhapatnam, and Mehsana.

As per an official release

from the company VIL, through its proposed wholly owned subsidiary, will invest approx. INR 57 crore in 1st phase. This is in addition to roughly INR 100 crore investments in progress in building capabilities and capacities in different plants in Kolkata and Vizag. This facility once commissioned will produce the latest generation Mould flux product. It will further strengthen VIL product & service portfolio; and enhance solutions for customers. The foundation stone

was laid by **Mr John McDonough**, Chairman Vesuvius plc, **Mr Patrick Andre**, Chief Executive Vesuvius plc, and **Mr Biswadip Gupta**, Chairman Vesuvius India Limited.

As per the company the solutions manufactured by Vesuvius are used in extremely demanding industrial environments, which enable customers to improve the efficiency of their manufacturing processes and enhance product quality. Vesuvius India Limited (VIL) headquartered in Kolkata has been operating in India for the last 30 years and has earned a very respectable name in the field of the refractory industry. Its first commercial operations from Vizag commenced in the year 2000. The 2<sup>nd</sup> plant was built in the year 2007. The Global R&D center started functioning from 2017.

## MCL officers hail IIMV's leadership program



VIS News Service

The Indian Institute of Management (IIMV) campus recently concluded a 5-day Leadership Development Program (LDP) for Mahanadi Coalfields Ltd. (MCL) officials. Sharing the experience of the customized training program, **Mr Ashok Kumar Ojha** of MCL said that the MDP programme was informative and instructive as they could look at the issues with a fresh perspective and think of likely management concepts in fixing the existing difficulties in the firm.

Another participant **Mr**

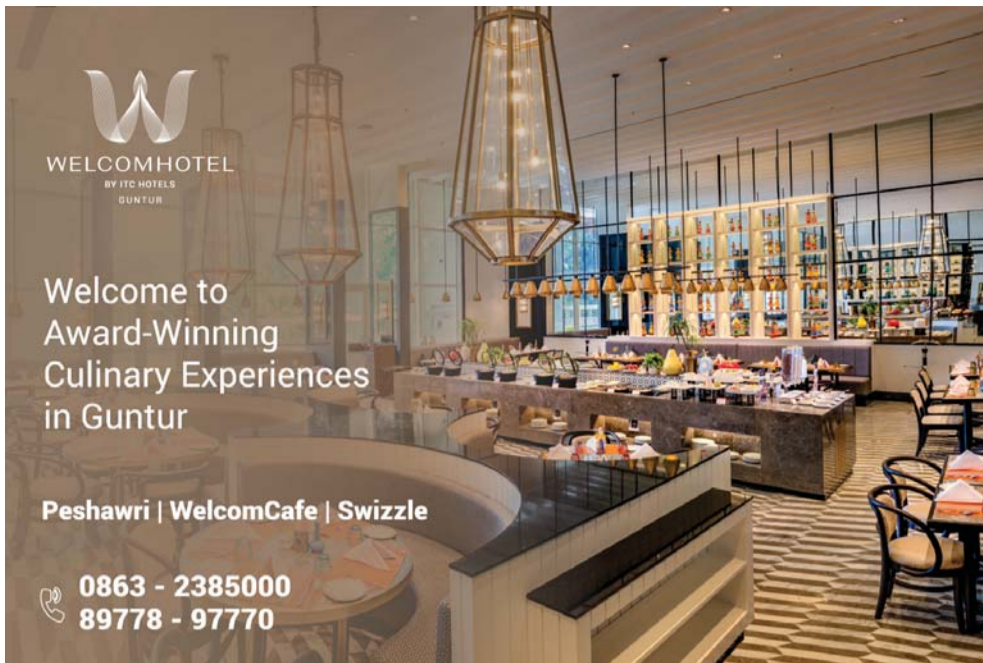
**Surya Narayana Murthy**, explained how LDP became vital for him and how the numerous concepts he learned may be applied across the organisational spectrum. "There were around 18 sessions that covered engaging topics such as strategic planning, leadership perspectives for public sector organisations, corporate finance for leadership roles, effective time and stress management, and the art of persuasive communication," said a third participant **Mr Akhilesh Kumar Varma**. **Mr Anup Kumar Satpathy**, IRTS (1993) DRM, Waltair Division Participated as chief guest.

# E-buses at Tirumala

VIS News Service

The Chief Minister **Mr Y S Jagan Mohan Reddy** recently inaugurated electric bus services in Alipiri.

Under this initiative, APSRTC will soon operate 100 e-buses for passenger services. With best-in-class charging infrastructure, a single charge can cover 180 km of distance with 35 people.



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# AP Bags Infra Award



The state of Andhra Pradesh was recently awarded for "Outstanding Contribution in Port-led Infrastructure Projects". The award was given by The Economic Times at the 'Infra-Focus Summit and Award' ceremony organized by the Economic Times in Delhi. The award was received by Minister for Industries, Infra, I&C, **Mr Gudivada Amarnath** along with Special CS - **Mr Karikal Valaven** and APMB Deputy CEO - **Mr Ravindra Nath**. Mr. Amaranath apprised the CM of the same.

# Forging Partnerships



The AP government led by **Mr Hemachandra Reddy**, Chairman AP State Council of Higher Education recently had an engaging discussion with the officials from LinkedIn on the possible areas of collaboration for the benefit of students. As per **Mr Reddy** they shared the initiatives and achievements of Andhra Pradesh State Council of Higher Education Pradesh State Council of Higher Education in the last 3 years. He stated that the visiting team were amazed to know about the state's initiatives and first-of-its-kind activities and said that it was massive and path-breaking.

# World Maritime Day at GPL

VIS News Service

Gangavaram Port, celebrated 'World Maritime Day' at the port premises. The theme for this year's celebration of World Maritime Day is "New Technologies for Greener Shipping" with a focus on encouraging and motivating maritime professionals to adapt sustainable growth models and a greener future.

Giving the welcome address **Mr. Avinash Rai**, CEO of Gangavaram Port gave his insights on the maritime sector while **Capt. S. Divakar**, Managing Director & CEO of

Dredging Corporation of India presented his paper on the initiatives and measures being taken by the dredging industry in gen-



eral, **Capt. Rajesh Prakash**, Harbor, Master of the port gave insights into the designs and innovations on ships as well as other types of vessels plying the oceans.

# APIIC unveils new logo

VIS News Service

The Chief Minister **Mr. Y.S. Jagan Mohan Reddy** recently unveiled the Golden Jubilee logo of Andhra Pradesh Industrial Infrastructure Institute (APIIC) corporation. The Chief

Minister said that APIIC should play vital role in the growth of AP through transparent work transparent industrial policy. APIIC is a wholly owned Undertaking of Government of Andhra Pradesh.



75  
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